

Respondent Information Form and Questions

Please Note this form **must** be returned with your response to ensure that we handle your response appropriately

1. Name/Organisation

Organisation Name

Freightliner Group Ltd

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3. Permissions - I am responding as...

Individual

☐

/ Group/Organisation

Please tick as appropriate

☒

- (a) Do you agree to your response being made available to the public (in Scottish Government library and/or on the Scottish Government web site)?

Please tick as appropriate Yes ☐ No

- (b) Where confidentiality is not requested, we will make your responses available to the public on the following basis

Please tick ONE of the following boxes

Yes, make my response, name and address all available

or

Yes, make my response available, but not my name and address

☐

or

Yes, make my response and name available, but not my address

☐

- (c) The name and address of your organisation **will be** made available to the public (in the Scottish Government library and/or on the Scottish Government web site).

Are you content for your **response** to be made available?

Please tick as appropriate ☒ Yes ☐ No

(d) We will share your response internally with other Scottish Government policy teams who may be addressing the issues you discuss. They may wish to contact you again in the future, but we require your permission to do so. Are you content for Scottish Government to contact you again in relation to this consultation exercise?

Please tick as appropriate ☒ Yes ☐ No

Consultation Questions

The answer boxes will expand as you type.

Procuring rail passenger services

1. What are the merits of offering the ScotRail franchise as a dual focus franchise and what services should be covered by the economic rail element, and what by the social rail element?

Q1 comments:

No comment

2. What should be the length of the contract for future franchises, and what factors lead you to this view?

Q2 comments:

No comment

3. What risk support mechanism should be reflected within the franchise?

Q3 comments:

No comment

4. What, if any, profit share mechanism should apply within the franchise?

Q4 comments:

Freightliner has concerns over the concept of alliancing and mechanisms for profit sharing regimes within franchises. In particular, some further clarity will be required to understand how freight operators outside the alliance/franchisee will be affected. Freightliner is concerned over the ability for Network Rail to be able to remain impartial if they are involved in a contractual agreement with an individual train operator.

5. Under what terms should third parties be involved in the operation of passenger rail services?

Q5 comments:

No comment

6. What is the best way to structure and incentivise the achievement of outcome measures whilst ensuring value for money?

Q6 comments:

No comment

7. What level of performance bond and/or parent company guarantees are appropriate?

Q7 comments:

No comment

8. What sanctions should be used to ensure the franchisee fulfils its franchise commitments?

Q8 comments:

No comment

Achieving reliability, performance and service quality

9. Under the franchise, should we incentivise good performance or only penalise poor performance?

Q9 comments:

Incentivisation of good performance is not necessarily a bad thing, providing that the operator retains a balance in focusing on delivering in all areas of their franchise not purely those that deliver the greatest financial rewards. Franchise specification should also encourage investment by the operator rather than relying purely on subsidy support.

The passenger franchise for Scotland should also recognise the existence and importance that other operators play, particularly freight.

10. Should the performance regime be aligned with actual routes or service groups, or should there be one system for the whole of Scotland?

Q10 comments:

Any considerations to the changes to the passenger performance regime

should remember that freight services on the same network do not follow passenger lines of route or service groups. Any changes that would complicate the existing regime with separate systems in place for services that interact and affect each other could potentially be disadvantageous for freight and more complicated for Network Rail to administer.

11. How can we make the performance regime more aligned with passenger issues?

Q11 comments:

No comment

12. What should the balance be between journey times and performance?

Q12 comments:

No comment

13. Is a Service Quality Incentive Regime required? And if so should it cover all aspects of stations and service delivery, or just those being managed through the franchise?

Q13 comments:

No comment

14. What other mechanisms could be used for assessing train and station quality?

Q14 comments:

No comment

Scottish train services

15. Can better use be made of existing train capacity, such as increasing the permitted standing time beyond the limit of 10 minutes or increasing the capacity limit? What is an acceptable limit for standing times on rail services?

Q15 comments:

No comment

16. Should the number of services making use of interchange stations (both rail to rail and rail to other modes) be increased to reduce the number of direct services? What would be the opportunities and challenges of this?

Q16 comments:

No comment

17. Should Government direct aspects of service provision such as frequency and journey time, or would these be better determined by the franchisee based on customer demand?

Q17 comments:

No comment

18. What level of contract specification should we use the for the next ScotRail franchise?

Q18 comments:

Freightliner believes that a less prescriptive franchise will provide potential bidders with the freedom to put forward different options for running services. It could also allow capacity to be used more effectively if bidders are less restricted by tightly defined Service Level Commitments.

At the same time Freightliner suggests that franchise bids should also consider how freight is accommodated on the Scottish network especially to accommodate further growth in the future. Of particular importance are the Anglo Scottish WCML and ECML corridors in addition to the key routes that link the Central Belt to the North of Scotland as provision of capacity on these routes is key to allowing future growth to occur.

19. How should the contract incentivise the franchisee to be innovative in the provision of services?

Q19 comments:

See response to Q18

Scottish rail fares

20. What should be the rationale for, and purpose of, our fares policy?

Q20 comments:

No comment

21. What fares should be regulated by government and what should be set on a commercial basis? Do your recommendations change by geographic area (the Strathclyde area example), or by type of journey (for example suburban or intercity)?

Q21 comments:

No comment

22. How should we achieve a balance between the taxpayer subsidy and passenger revenue contributions in funding the Scottish rail network? At what rate should fares be increased, and how feasible would it be to apply higher increases to Sections of the network which have recently been enhanced?

Q22 comments:

No comment

23. What should the difference be between peak and off-peak fares? Will this help encourage people to switch to travelling in the off-peak?

Q23 comments:

No comment

Scottish stations

24. How should we determine what rail stations are required and where, including whether a station should be closed?

Q24 comments:

No comment

25. What are the merits or issues that arise from a third party (such as a local authority or local business) being able to propose, promote and fund a station or service?

Q25 comments:

No comment

26. Should only one organisation be responsible for the management and maintenance of stations? If this was the franchisee how should that responsibility be structured in terms of leasing, investment, and issues relating to residual capital value?

Q26 comments:

No comment

27. How can local communities be encouraged to support their local station?

Q27 comments:

No comment

28. What categories of station should be designated and what facilities should be available at each category of station?

Q28 comments:

No comment

Cross-border services

29. Should cross-border services continue to go north of Edinburgh? In operating alongside ScotRail services, how do cross-border services benefit passengers and taxpayers? And who should specify these services, the Department of Transport or the Scottish Ministers?

Q29 comments:

No specific comment on passenger cross-border services.

However, Freightliner reiterates that the majority of freight flows are Anglo Scottish and will continue to be so in the future, both in terms of intermodal (deep sea and domestic) and coal.

To allow continued growth in the future sufficient capacity should be provided on the core Anglo Scottish corridors on the ECML and WCML.

30. Or should the cross-border services terminate at Edinburgh Waverley, allowing opportunities for Scottish connections? And if so, what additional benefits would accrue from having an Edinburgh Hub?

Q30 comments:

No comments

Rolling stock

31. What alternative strategies or mechanisms could be used to reduce the cost of the provision of rolling stock?

Q31 comments:

No comment

32. What facilities should be present on a train and to what extent should these facilities vary according to the route served?

Q32 comments:

No comment

Passengers – information, security and services

33. How should we prioritise investment for mobile phone provision and / or Wi-Fi type high-bandwidth services?

Q33 comments:

No comment

34. How should we balance the need for additional seating capacity and retain the flexibility of a franchisee to offer first-class services if commercially viable?

Q34 comments:

No comment

35. What issues and evidence should be considered prior to determining whether or not to ban the consumption of alcohol on trains?

Q35 comments:

No comment

36. How can the provision of travel information for passengers be further improved?

Q36 comments:

No comment

Caledonian Sleeper

37. Should we continue to specify sleeper services, or should this be a purely commercial matter for a train operating company?

Q37 comments:

No comment

38. Should the Caledonian Sleeper services be contracted for separately from the main ScotRail franchise? Or should it be an option for within the main ScotRail franchise?

Q38 comments:

No comment

39. We would be interested in your views in the level and type of service that the Caledonian Sleeper Services should provide. Including:

- What is the appeal of the Caledonian Sleeper Service, and if there were more early and late trains would the appeal of the sleeper services change?
- What is the value of sleeper services to Fort William, Inverness and Aberdeen and are these the correct destinations, for example would Oban provide better connectivity?
- What facilities should the sleeper services provide and would you pay more for better facilities?

Q39 comments:

No comment

Environmental issues

40. What environmental key performance indicators should we consider for inclusion in the franchise agreement or the High Level Output Specification?

Q40 comments:

No comment